

Profit & Loss Statement (Currency: EUR)

	September 2017	October 2017	November 2017	December 2017	January 2018	February 2018	March 2018	April 2018	May 2018	June 2018	July 2018	August 2018	Total
Income													
Net revenue	26,508.77 €	27,192.43 €	44,575.16 €	74,599.47 €	42,223.94 €	36,215.02 €	40,906.58 €	34,388.53 €	34,992.93 €	38,386.43 €	42,869.78 €	44,381.00 €	487,240.04 €
Other company income	0.00 €	1,033.98 €	0.00 €	1,033.98 €	516.99 €	516.99 €	516.99 €	516.99 €	0.00 €	0.00 €	0.00 €	0.00 €	4,135.92 €
VAT	5,036.67 €	5,323.73 €	8,469.28 €	14,331.07 €	8,101.12 €	6,959.43 €	7,850.82 €	6,612.40 €	6,648.65 €	7,293.41 €	8,145.27 €	8,432.39 €	93,204.24 €
Total income	31,545.44 €	33,550.14 €	53,044.44 €	89,964.52 €	50,842.05 €	43,691.44 €	49,274.39 €	41,517.92 €	41,641.58 €	45,679.84 €	51,015.05 €	52,813.39 €	584,580.20 €
Cost of goods sold													
Inventory	4,224.92 €	5,094.70 €	8,376.70 €	10,882.48 €	2,859.08 €	3,706.33 €	2,178.60 €	2,613.34 €	4,783.19 €	4,328.31 €	11,051.51 €	190.13 €	60,289.29 €
Cost of goods delivery	2,225.96 €	768.75 €	4,668.83 €	6,680.67 €	3,528.40 €	3,366.45 €	4,111.05 €	4,559.66 €	3,899.45 €	4,616.09 €	2,532.27 €	2,428.35 €	43,385.93 €
Total cost of goods sold	6,450.88 €	5,863.45 €	13,045.53 €	17,563.15 €	6,387.48 €	7,072.78 €	6,289.65 €	7,173.00 €	8,682.64 €	8,944.40 €	13,583.78 €	2,618.48 €	103,675.22 €
Gross profit	25,094.56 €	27,686.69 €	39,998.91 €	72,401.37 €	44,454.57 €	36,618.66 €	42,984.74 €	34,344.92 €	32,958.94 €	36,735.44 €	37,431.27 €	50,194.91 €	480,904.98 €
Operating cost													
Personnel costs	6,784.47 €	7,569.05 €	6,076.57 €	3,820.47 €	7,943.49 €	6,305.35 €	7,776.14 €	6,338.34 €	3,865.72 €	3,008.93 €	977.34 €	977.34 €	61,443.21 €
Cost of premises	120.00 €	120.00 €	120.00 €	120.00 €	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	1,273.88 €	212.31 €	212.31 €	2,178.50 €
Operating taxes	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	234.00 €	0.00 €	0.00 €	0.00 €	234.00 €
Insurance	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	241.37 €	0.00 €	0.00 €	0.00 €	0.00 €	0.00 €	241.37 €
Telephone costs	0.00 €	14.01 €	27.55 €	40.32 €	7.72 €	6.71 €	9.08 €	0.00 €	28.95 €	0.00 €	12.53 €	14.37 €	161.24 €
Company car costs	1,199.72 €	61.72 €	183.66 €	1,748.00 €	187.00 €	-679.55 €	206.21 €	906.55 €	772.52 €	300.17 €	720.55 €	1,129.62 €	6,736.17 €
Entertainment expenses	179.54 €	29.33 €	21.68 €	200.97 €	44.20 €	245.45 €	80.84 €	0.00 €	103.87 €	36.47 €	0.00 €	0.00 €	942.35 €
Other costs	14,926.11 €	17,930.54 €	32,688.91 €	24,714.90 €	19,572.89 €	26,401.80 €	24,332.54 €	20,296.46 €	18,404.73 €	23,650.98 €	22,603.43 €	24,779.78 €	270,303.07 €
Total operating cost	23,209.84 €	25,724.65 €	39,118.37 €	30,644.66 €	27,755.30 €	32,279.76 €	32,646.18 €	27,541.35 €	23,409.79 €	28,270.43 €	24,526.16 €	27,113.42 €	342,239.91 €
Total expenses	29,660.72 €	31,588.10 €	52,163.90 €	48,207.81 €	34,142.78 €	39,352.54 €	38,935.83 €	34,714.35 €	32,092.43 €	37,214.83 €	38,109.94 €	29,731.90 €	445,915.13 €
EBITDA	1,884.72 €	1,962.04 €	880.54 €	41,756.71 €	16,699.27 €	4,338.90 €	10,338.56 €	6,803.57 €	9,549.15 €	8,465.01 €	12,905.11 €	23,081.49 €	138,665.07 €
Adjustments													
Owners salary													47,258.92 €
Non recurring expenses													24,869.57 €
Consulting fees													8,000.00 €
Company car costs													9,268.00 €
Entertainment expenses													510.83 €
Total adjustments													89,907.32 €
Adjusted EBITDA													228,572.39 €